

allied
talent
partners

Example Talent Profiles





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The header image is a composite. The main part is an aerial photograph of a large solar farm with rows of blue photovoltaic panels installed on a green, grassy field. The panels are arranged in a grid pattern, with some rows running diagonally across the frame. In the top right corner, there is a smaller, vertical inset image showing a close-up of a tree's green foliage against a clear blue sky.

About Allied Talent Partners

Who we are

Founded and developed by Three Cairns Group, Allied Talent Partners (ATP) is a mission-driven, not-for-profit talent marketplace focused on solving the human capital bottlenecks slowing down sustainable development efforts in emerging economies, with an initial focus on Africa.

ATP connects vetted, experienced professionals to high-impact, fixed-term opportunities in energy access and sustainable development – strengthening local capacity and fuelling economic vitality.



Our Value Proposition for Clients

Speed & Agility: We make talent accessible at the speed of need. We can scope, source, and present vetted experts within 3-10 business days.

Quality: Our talent undergoes a rigorous vetting process, including interviews and reference checks. We prioritize proven track records over credentials alone.

Flexibility: Clients only pay for what they need. We support any fixed -term configuration our clients require – whether it's a few days, one day a week, or a few days every other month. Our model is built for agility and precision.

Compliance: ATP manages all contracting, Human Resource (HR), and compliance obligations, ensuring reliable payments for professionals while removing administrative burdens from clients. This streamlined approach enhances talent engagement and project success while minimizing operational risks for organizations.

Programmatic & Ad-hoc Support: Whether you are deploying a large -scale delivery unit or filling a one-off technical need, we adapt.

Our Value Proposition for Talent

High-Impact Work: Opportunities to contribute to meaningful energy access, infrastructure, and development projects.

Flexible Engagements: We cater to professionals looking for fixed-term or project-based work. Allowing individuals choose when they work, how they work and who they work with.

Visibility & Opportunity: Experts gain access to vetted clients and high- calibre projects they might not otherwise discover.

Reliability: We offer a reliable source of income through fixed-term work. ATP ensures timely payments and clear terms of engagement – enhancing financial security for professionals seeking flexible yet dependable employment pathways.

About the talent

ATP matches expertise locally first, then expands regionally and globally – prioritising African talent to ensure local capacity building. Today, over 70% of our talent is Africa-based, with many bringing multilingual capabilities and extensive pan-African, cross-sector experience.

Disclaimer

This list of talent included in this document is not exhaustive; where specialised expertise is required, ATP is equipped to source it. Our platform is designed to be responsive to the evolving needs of our clients and the broader sustainability ecosystem.

The quoted "project rate" figures reflected on the candidate's profile, serve as an estimate only. Final rates may differ based on updated details. Professional fees can also be structured as time-based, milestone-driven, or tied to deliverables, as mutually agreed between the client and candidate. Note that this amount excludes ATP's fees.

Legal

Allied Talent Partners: Candidate Profile Legal Talent 1

Experience

A project finance legal expert with 20+ years of experience in corporate law, international transactions, and cross-border projects. He has worked across sectors such as renewable energy, mining, infrastructure, agri-food, and telecommunications, providing legal expertise in Europe, Asia, Africa, and the West Indies.

Previous Work

Deep experience drafting and negotiating EPC and O&M contracts, managing risk for lenders and developers, and structuring PPAs with both public and private sector entities. He is well-versed in the LMA suite of documents, project finance, multi-jurisdictional compliance, and ESG integration.

Advised leading institutions such as AFD, AfDB, UNDP, Proparco, EDF, and AngloGold, and worked with global firms including Allen & Overy, Fasken, and Mazars.

Background

Holds a bachelor's degree in business law, an LLM in international and comparative business law and is an advocate admitted to the French bar.

Countries worked in: Benin, Burkina Faso, Djibouti, Ethiopia, Mali, Madagascar, Maldives, Mauritius, Morocco, Namibia, South Africa, Uganda, Congo, South Africa, Senegal, Zimbabwe, Mauritius, Cameroon, Afghanistan, Bangladesh, Cambodia, Laos, Indonesia, Pakistan, Philippines, Thailand, Viet-Nam, Brazil

Languages: Proficient in English and French | Resides in Johannesburg, South Africa; French and British Nationality

Relevant Project Work

- Expert in drafting and negotiating EPC, O&M, and PPA contracts for multi-million dollar projects.
- Manages legal risk for lenders and developers on transactions ranging from \$50M to \$500M+.
- Skilled in project finance, LMA documentation, and ESG integration.
- Experienced in multi-jurisdictional compliance across Africa, Europe, and the Middle East.
- Has advised AFD, AfDB, UNDP, EDF, AngloGold, Proparco, and other global institutions.
- Supports legal structuring and financing of major infrastructure deals to ensure smooth execution and regulatory alignment.

Legal

Allied Talent Partners: Candidate Profile Legal Talent 2

Experience

Project finance legal expert with 17+ years in banking, capital markets, private equity, and M&A.

Specialises in structuring ESG-focused project finance transactions and negotiating PPAs, EPCs, concession agreements, and loan documents. Has led structured finance deals ensuring financial viability and alignment with SDGs. Supports clients in de-risking complex infrastructure projects across emerging markets.

Previous Work

He has held senior roles in different organisations such as Dentons, and the Eastern and Southern African Trade Development Bank, where he was Director of Legal. He has also worked with Accenture as Head Legal in Mauritius and as an Associate at Conyers Dill & Pearman in London. Throughout his career, he has collaborated with various financial institutions, including Proparco and FMO, guiding clients through the regulatory and compliance complexities of syndicated loans and capital markets projects.

Background

Barrister at Law, admitted to practice in England, Wales and Mauritius. Completed the Barrister Vocational Course at the University of West of England and holds an LLM from Kings College, University of London, along with an LLB from the University of Wolverhampton

Countries worked in: Kenya, Tanzania, Uganda, Egypt, Cote d'Ivoire, Mozambique, Rwanda, Mauritius

Languages: Proficient in English | Resides in Mauritius

Relevant Project Work

- Advised Kenya Power and the Ministry of Energy on a 74MW IPP, leading PPA negotiations, RFP drafting, and security agreements.
- Led legal work on a \$50M infrastructure project, managing all phases from structuring to financial close across multiple jurisdictions.
- Structured and closed a \$30M wind farm in Mauritius and a \$25M hydro project in Zimbabwe, aligning finance documents with local regulations.
- Provided legal advisory on a \$15M solar panel installation in Mauritius, reviewing EPC contracts and securing lender protections.
- Supported Dentons on a \$5B, 2,500MW power project in Botswana, advising on PPAs, grid integration, and power pool participation.
- Reviewed ESG compliance and structured climate-aligned financing for a \$25M Greenko Group facility in partnership with SBI Mauritius.

Legal

Allied Talent Partners: Candidate Profile Legal Talent 3

Experience

A project finance legal expert with over 15 years of experience in project finance across energy, gas, power, and renewables.

Advised on both on-grid and off-grid projects, including mini-grids and gas facilities across Africa.

Specialises in Power Purchase Agreements (PPAs) and regulatory compliance. Skilled in legal due diligence, project structuring, and contract negotiation. Deep expertise in navigating complex regulatory frameworks.

Previous Work

She has collaborated with organizations such as George Etomi & Partners, Deloitte, USAID, USTDA, the UK Foreign Commonwealth & Development Office (FCDO), the World Bank, Independent Power Producers (IPPs), and Nextier Power Limited on gas-fired and renewable energy projects across Africa. Additionally, she has worked with the United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), the US Department of State (DOS) - Bureau of Energy Resources (ENR), the Millennium Challenge Corporation (MCC), and the United Nations Office for Project Services (UNOPS).

Background

She holds an LLM in Energy Law, and an LLB. She is also a Barrister at Law (BL). Currently pursuing a PhD in Electricity Law and Regulation,

Countries worked in: Nigeria, Sierra Leone, Ghana, Kenya, Tanzania, Egypt, Morocco, Ethiopia, South Africa, Rwanda, United Kingdom

Languages: Proficient in English | Resides in the United Kingdom

Relevant Project Work

- Provided legal and regulatory support for 150+ mini-grid sites, managing contracts, finance agreements, and compliance documentation.
- Drafted and negotiated PPAs, EPCs, O&M, and grant agreements aligned with FIDIC and regulatory standards.
- Advised on end-to-end finance transactions, including facility agreements, trust deeds, and note instruments.
- Led legal, contractual, and regulatory strategy for a 500MW gas plant, ensuring full compliance across the electricity value chain.
- Supported a 160MW IPP project, leading licensing, drafting core agreements, and structuring finance with local and international lenders.

Legal

Allied Talent Partners: Candidate Profile Legal Talent 4

Experience

A project finance legal expert with over 15 years of experience in structuring and negotiating complex transactions across the energy, mining, infrastructure, and export finance sectors. She has worked extensively in Africa and Europe, advising on high-profile projects and cross-border deals involving major international lenders and local governments.

Previous Work

She has worked with organizations such as AfDB, PROPARCO, DEG, IFC, ALT Foundation, Ashurst LLP, Mayer Brown, Clifford Chance, Société Générale, and GAEX Commodities Exchange. She has contributed to solar, toll highway, and hydroelectric projects across Africa and Europe, providing legal expertise in project finance, export finance, and commodities finance. She excels at managing large-scale projects, ensuring smooth execution and compliance.

Background

She holds a graduate diploma in law and a postgraduate degree in business law. She is a solicitor of the senior courts of England and Wales, a lawyer at the court in France, and a legal counsel in Côte d'Ivoire.

Countries worked in: Senegal, Togo, Morocco, Côte d'Ivoire, Gabon, Tanzania, Chad, Guinea, England, Turkey, Paris.

Languages: Proficient in English and French | Resides in Abidjan, Côte d'Ivoire

Relevant Project Work

- Led legal work for the Malicounda Power Plant (Senegal), refining the PPA and securing AfDB board approval.
- Acted for lenders on the Limak Cement Plant (Côte d'Ivoire), managing due diligence, financial agreements, and cross-jurisdictional closing.
- Served as Counsel to ACWA Power for a solar plant in Morocco, managing local risks and successfully closing the deal.
- Supported lenders on a hydroelectric plant in Turkey, handling due diligence and conditions precedent for financial close.
- Advised IFC, AfDB, and others on the Dakar-Diamniadio Toll Highway, drafting CTAs and lender agreements, and closing the transaction.
- Acted as Counsel on Nordstream II (Russia–Germany), coordinating 100 lawyers across jurisdictions for successful Phase II completion.

Finance

Allied Talent Partners: Candidate Profile Financial Talent 1

Experience

An Energy and Climate Analyst with 15 years of experience in scenario modelling, data analysis, and climate finance across emerging markets and developing economies (EMDEs). He has led analytical teams and managed stakeholder coordination on projects focused on energy access, transition modelling, and climate-related investment needs.

Previous Work

Led financing gap analysis for clean energy initiatives in Africa and EMDEs at the IEA, developing models under various climate scenarios.

Collaborated with IRENA, the World Bank, and UN agencies to align energy policy with investment priorities.

Contributed to key publications including World Energy Outlook, Africa Energy Outlook, and Financing Clean Energy in Africa.

Background

He holds a Bachelor of Engineering (BEng) in Electrical Engineering from the Università di Cagliari and a Master of Science (MSc) in Sustainable Energy Technologies from the University of Southampton.

Countries Worked in: Kenya, Uganda, Ghana, South Africa, and broader Africa region

Languages: Proficient in English, French, Spanish, Italian | Resides in: France

Relevant Project Work

- Led energy access modelling at IEA, projecting investment needs for electricity and clean cooking in emerging markets.
- Developed tools to identify financing gaps for sustainable energy in Africa and EMDEs.
- Built partnerships with IRENA, WHO, and multilaterals to align funding priorities for energy access.
- Managed IEA's Africa Training Program, training 100+ experts in energy modelling and data analysis.
- Designed climate impact tools and models for investors as Senior Consultant at BearingPoint, using SBTi and ADEME-ACT frameworks.
- Led global energy efficiency data initiatives at IEA, improving tracking tools and supporting data analysis in Africa, Latin America, and Europe.
- Developed Africa-wide energy data strategies with AFREC, enhancing decision-making tools and regional collaboration on energy policy.

Finance

Allied Talent Partners: Candidate Profile Financial Talent 2

Experience

A project finance professional with over 17 years of experience in project finance, infrastructure development, and public-private partnerships (PPP), working across sectors like energy, transport, ICT, health, education, and water and sanitation. His expertise includes cost-benefit analysis, financial modelling, and investment structuring, with a focus on sourcing debt and equity for complex projects.

Previous Work

He has worked with diverse stakeholders, including governments, Development Finance Institutions (DFIs), Multilateral Development Banks (MDBs), and equity investors, specializing in de-risking projects to facilitate successful investments in Africa and the Middle East. Throughout his career, he has also worked with organisations, such as the International Finance Corporation (IFC), African Development Bank, Islamic Development Bank, and Acumen Bridge International.

Background

He holds a Master of Arts in Banking and Finance and a Bachelor of Business Administration (Honors), as well as an Associate designation from the Institute of Canadian Bankers.

Countries worked: Morocco, Malaysia, Pakistan, Turkey, Bangladesh, Kazakhstan, Saudi Arabia, Uganda, Benin, Niger, Mauritania and Burkina Faso

Languages: Proficient in French, English, Arabic | Resides in Morocco

Relevant Project Work

- Oujda Solar PV Project, Morocco - Developed the business plan, financial model, and investment pitch. Assisted in negotiations with financiers in close collaboration with the municipalities.
- Irbid Smart Multi-Storey Parking Project, Jordan - Managed project finance aspects for a USD 7 million urban development project.
- SKVE Toll Road Project, Malaysia - Elaborated various debt restructuring scenarios for a USD 500 million PPP.
- Yozgat Hospital, Turkey - Co-Project Manager for a USD 170 million PPP, covering financial, economic, and risk analysis. Assisted management throughout the internal review and term sheet negotiation processes.
- Bujagali Hydroelectric Power Project, Uganda - Audited and remodelled the financial model into an integrated cash flow-based financial/economic/ stakeholders and risk analysis model. Assisted in due diligence and internal review processes and participated in term sheet negotiations.
- Eastern Africa Submarine Cable System (EASSy) Project, Multinational - Managed senior loan aspects for USD 235 million PPP.
- Lekki Toll Road Project, Nigeria - Managed a USD 300 million PPP, overseeing transaction structuring and coordination with stakeholders.
- Directed the financial structuring of major infrastructure and energy projects, including a USD 500 million project in Morocco and the ClimaMed green development initiative in the Mediterranean region. Coordinated with investment teams and external advisors to finalize business plans and financial models, ensuring they were prepared for lender submission.

Finance

Allied Talent Partners: Candidate Profile Financial Talent 3

Experience

An off-grid energy expert with 13+ years of experience in clean energy transitions, climate finance, and economic development, with a specialization in the off-grid energy sector.

His expertise encompasses capital raises, growth strategies, market studies, and due diligence for energy access companies, including commercial and industrial solar, distributed solar, mini-grids, and electric mobility. Additionally, he has extensive experience in energy transitions, the blue economy, the WASH sector, and nature and biodiversity finance.

Previous Work

At Open Capital Advisors, he led mandates across 20+ countries in Sub-Saharan Africa, conducting market studies and contributing to an \$8M capital raise for a mini-grid developer. At SJF Ventures, he led due diligence and financial modelling for clean tech and off-grid energy investments.

He has collaborated with foundations and organisations like USAID, the World Bank, IFC Lighting Global, ESMAP, and GOGA on projects involving financial models, market assessments, and strategic advice to enhance energy access.

Countries worked: Kenya, Tanzania, Uganda, Sierra Leone, Senegal, Peru, United States, Madagascar, Zambia, Nigeria, Ghana, Malawi, Democratic Republic of Congo, Cameroon, Benin, Burkina Faso, Mali, Bermuda, New Zealand, Fiji, Samoa.

Languages: English | Resides in Nairobi, Kenya

Relevant Project Work

- He co-authored the 2020 and 2022 Off-Grid Solar Market Trends Reports, leading 50+ interviews, conducting secondary research, quantitative and qualitative analysis. These reports covered topics including business models, investment, market size, sales trends, and market outlook.
 - In collaboration with Acumen, he conducted secondary research, held sector workshops, and authored a report on potential exits in off-grid energy.
 - He conducted commercial due diligence on a Kenya-based off-grid solar company for an impact investor, to inform USD 4M investment. He also completed multiple due diligence assignments in the commercial and industrial (C&I) solar sector.
 - He provided capital raise support including due diligence, market sizing and financial modelling) for a leading African mini-grid developer in raising a USD 8M convertible note and Series B equity round.
- He oversaw multiple TA programs in energy access, including:
- Providing technical assistance services to over 50 energy access-focused businesses across Africa and South Asia under the Energy Catalyst Accelerator program. His support included auditing, updating, and building financial models, conducting market sizing exercises, performing market research, and advising on business models
 - Under the USAID-funded Power Africa Off-Grid Project, he provided technical advisory to more than 30 energy access businesses raising capital in Africa. His support included developing impact cases, creating investor materials, crafting investment strategies, and auditing and implementing financial systems.
 - He conducted market assessments for a large foundation aiming to accelerate clean energy transitions in Africa through a USD 1.5B fund to improve energy access, particularly focusing on mini-grids and productive use of energy. His work involved secondary research, in-country primary research, and authoring comprehensive market reports providing detailed insights and recommendations.
 - He provided end-to-end transaction advisory to a solar energy company operating in four countries within Sub-Saharan Africa and directly led the fundraising of USD 2M during a funding round. His responsibilities included developing investment strategies, creating financial models and investor presentations, and supporting investor outreach and due diligence.
 - He conducted research to support the design and implementation of a USD 100M blended finance facility aimed at reducing hedging costs for energy access businesses in Sub-Saharan Africa. This involved conducting primary and secondary research, developing detailed market and technology-level research reports, and contributing to term sheet formulations.

Finance

Allied Talent Partners: Candidate Profile Financial Talent 4

Experience

A finance professional with over 10 years of experience in driving value creation, enhancing financial performance, and raising capital across diverse industries. His expertise covers business turnaround strategies, capital raising, financial planning and analysis (FP&A), tax optimization, and both financial and operational reporting. He is highly proficient in financial modelling, due diligence, and managing complex stakeholder relationships. His experience spans corporate finance, operations, and strategy, across renewable energy, fintech, FMCG, manufacturing, and logistics.

Previous Work

He has successfully navigated complex business and regulatory environments to enhance financial outcomes for several leading organizations. He has held key positions such as Senior Financial Analyst - Strategy and Deal Advisory at KPMG East Africa, Head of Financial Planning & Analysis and Stakeholder Engagement at Lake Turkana Wind Power, Chief Operations Officer at Mdundo.com, and Chief Commercial Officer at MobiDev Kenya. Through these roles, he has consistently delivered strategic financial leadership and operational improvement.

Background

He holds a Master of Business Administration in Strategic Management from the University of Nairobi and a Bachelor of Science in Computer Science and Technology from Maseno University.

His professional certifications include Financial Modelling & Valuation Analyst (FMVA®), Capital Markets & Securities Analyst (CMSA®), Commercial Banking & Credit Analyst (CBCA®), and expertise in Energy Economics, Energy Environment, and Energy Policy from the Asian Development Bank Institute.

Countries worked: Kenya, Denmark, DRC, Rwanda, Mozambique, South Africa, and Ghana.

Languages: English, Kiswahili | Resides in Nairobi, Kenya.

Relevant Project Work

For Lake Turkana Wind Power Limited's (LTWP), he:

- Developed comprehensive financial models and executed analyses to support refinancing and shareholders' exit strategies. This included identifying and assessing potential refinancing sources, negotiating with lenders and investors, and structuring the private placement.
- Involvement included developing an investor memorandum, planning an IPO listing, and coordinating transaction advisors, legal teams, bookmakers, PR teams, underwriters, and the Nairobi Securities Exchange team.
- Managed the commercial documentation and data room for due diligence, walked the potential buyers through an overview of LTWP, and addressed questions whilst providing supporting documentation.
- Maintained effective relationships with key stakeholders such as Kenya Power, Parliament's Public Investment Committee, the Ministry of Energy, the Ministry of Treasury, and EPRA (regulator). This involved building trust and rapport with these stakeholders, communicating aptly on the company's progress and emerging issues. A particularly impressive outcome was representing Lake Turkana Wind Power in front of a parliament.
- Negotiated with finance parties on waivers to commercial terms and agreements and oversaw the redemption of preference shares to LTWP's shareholders. This involved working with lenders to agree on the redemption terms and managing the redemption process that included registrar of companies, legal teams by finance parties, credit committees by senior lenders, Risk and Audit Committee, Board, and shareholders.
- Undertook a financial modelling and economic analysis of a 30MWp solar project including 14km interconnection infrastructure in Chad.
- Performed a valuation exercise of 23 renewable projects consisting of onshore wind and solar PV ranging from 20MW to 560MW across AMEA.
- Orchestrated a comprehensive re-financing strategy covering IPO listing, private placement, and green bond issuance in Nairobi or London, leading to two equity private placement transactions, Norfund and Anerg.
- Successfully oversaw the redemption of EUR 32.5M preference shares through negotiating waivers on commercial terms.
- Engaged in discussion and negotiation with the Ministry of Energy and Kenya Power, contributing to the third variation of the Power Purchase Agreement (PPA).
- Built a financial model for affordable housing projects for the Ministry of Transport, Infrastructure, Housing, and Urban Development, Government of Kenya.
- Executed capital mobilization efforts, creating investor memoranda and conducting roadshows for a venture involving shipbuilding and logistic operations in Lake Victoria.
- Performed a market study and financial model build for a brewing company in Tanzania.
- At KPMG, He built financial and operations systems for the East Africa practice.
- Built systems that extracted raw financial information from five countries (Kenya, Tanzania, Uganda, Rwanda & Mauritius (Holding Company)) with multiple offices in each (audit & advisory), into reporting templates designed for managers and partner level decision making, monthly reporting and financial year audit reports.
- He drafted policies and service level agreements that governed the interaction between business units and finance from work in progress reviews, time lent-time borrowed systems and approval matrices streamlining interactions and adding in timeliness in reporting and decision making.

Finance

Allied Talent Partners: Candidate Profile Financial Talent 5

Experience

A Finance and Investment expert with over 15 years of experience spanning renewable energy project finance, capital markets, business analytics, commercial and investment banking, and management consulting. He specializes in financial modelling, capital structuring, and fundraising, securing multi-million-dollar investments in frontier markets. He has extensive experience in developing financial models, designing analytics and reporting frameworks, and conducting financial due diligence.

Previous Work

He has held key leadership positions across various organizations, including General Manager at ALA Capital, CFO at Finbank, and Corporate Finance Manager at Acorn Holdings Africa. He also co-founded and served as Director at GreyRock Advisors. Additionally, he was a Senior Associate at Equity Investment Bank and has worked with Excelsior Group, Airtel Africa, ABSA Africa, and ABSA Kenya.

Background

He holds a Certificate in Data Science Essentials from the University of California, Berkeley, a Postgraduate Certificate in Business Administration from Warwick Business School, and a Bachelor of Science in Finance and Accounting from La Roche College.

Countries worked in: Kenya, Tanzania, Uganda, Rwanda, Niger, DRC, Congo Brazzaville, Malawi, Chad, Zambia, Seychelles, Gabon, Sierra Leone, Ghana

Languages: Proficient in English, French, and Kiswahili | Resides in Nairobi, Kenya

Relevant Project Work

He led the preparation of Africa's first semiconductor manufacturer, Semiconductor Technologies Limited, for investment readiness, successfully securing USD 650 million in funding MOUs from Private Equity firms in the US and Australia. He also served as the Transaction Lead for a 200 MW multi-county solar energy project in Kenya, overseeing financial structuring and capital raising activities.

- He supported an international energy funder by developing financial models and overseeing project management for a pipeline of renewable energy transactions. He also developed financial models for three C&I solar energy projects, ensuring they were investor-ready and appealing to capital providers.
- He successfully coordinated the analysis and structuring of Africa's first Green Housing Bond as the lead of Acorn Holdings' Corporate Finance team, facilitating debt financing and investor engagement. He also supported Acorn's D-REIT fundraising process, targeting institutional investors across East Africa
- He led Acorn's application for USD 5 million in debt financing from the DFC (formerly OPIC) and was the transaction lead for the asset sale of a Rwandan FMCG through a competitive bidding process. He also has experience managing Public-Private Partnerships (PPPs) in healthcare and education, guiding these projects from concept through to operational stages.

He spearheaded the advisory of a USD 15 million commercial bank digitisation project, including developing operational and financial models.

ESG

Allied Talent Partners: Candidate Profile E&S Talent 1

Experience

An ESG professional with 13 years of experience in environmental and social (E&S) risk management and project management. He has collaborated with organizations such as the World Bank, IFC, AfDB, and CDC.

Previous Work

He specialises in developing ESG/sustainability reports according to standards like GRI, TCFD, PRI, and the latest IFRS S1 & S2, with a focus on aligning with the UN SDGs. He serves as a reviewer of the International Financial Reporting Standards (IFRS) S1 and S2.

He has assisted 50 institutional clients in conducting ESG and climate change risk assessments and due diligence for investments and portfolios. Throughout our vetting process, he demonstrated strong communication skills, a structured approach, and effective project management. His references have commended him for his problem-solving abilities, stakeholder-centric approach, and efficient resource allocation to meet project targets within specified timelines.

Countries worked: Nigeria, Ethiopia, Senegal, Uganda, South Africa | Resides in Lagos, Nigeria

Relevant Project Work

Tony Elumelu Foundation,

- Developed an Impact Management Framework, collected baseline data, and wrote a report after two years of baseline data collection.
- Delivered key outputs including the Impact Management Framework, Baseline Data Report, M&E Tool, Impact Report, and Dashboard.

Aruwa Capital,

- Designed an Impact Management Framework based on investor requirements, collected baseline data across portfolio companies, and created reporting and monitoring tools.
- Delivered the Impact Management Framework, Baseline Data Report, M&E Tool, Reporting Tool, Impact Scorecard, and Dashboard.

Nigeria Development Bank,

- Created an Impact Report and developed a Monitoring and Evaluation (M&E) tool.
- Delivered key outputs including the Impact Report and M&E Tool.

At FMDQ,

- Led the alignment of business operations with Environmental Management Systems (EMS), Occupational Health and Safety Management Systems (OHSMS), social responsibility standards, and compliance management standards.
- Monitored the sustainability performance of listed and quoted companies, presenting quarterly E&S performance reports to the board.
- Participated in the issuance and listing of sustainability-related products, particularly green bonds.

Coronation Group,

- Spearheaded the development of a comprehensive sustainability strategy across diverse sectors, including Corporate Banking, Trustees, Securities, Asset Management, Insurance, Private Equity, and Venture Capital.
- Conducted and reviewed over 30 ESG and climate change risk assessments for proposed and existing investments to ensure compliance with industry standards.
- Developed a compliance management system aligned with sustainability and ESG metrics and provided internal training to strengthen organizational capabilities.

PwC,

- Conducted Environmental & Social (E&S) and climate change impact assessments for projects across Africa, applying methodologies such as GIIN IRIS+.
- As Engagement Manager, led sustainability engagements across multiple industries, overseeing scoping, quality management, and budgetary control.
- Partnered with the World Bank and the Kaduna State government to develop the E&S toolkit supporting FRILIA (Framework for Responsible and Inclusive Land Intensive Agriculture), including community engagement, stakeholder management, and capacity building for government agencies.
- Directed Environmental and Social Impact Assessments for a 100MW Solar Power Plant, ensuring compliance with national regulations and international guidelines. This included stakeholder engagement, data analysis, team leadership, and the creation of management plans addressing various environmental and social aspects.

ESG

Allied Talent Partners: Candidate Profile E&S Talent 2

Experience

An ESG business leader with over 20 years of experience in environmental law, climate change, and sustainable finance. She specializes in crafting innovative sustainability strategies, navigating environmental and social risk landscapes, and ensuring regulatory compliance.

Previous Work

In her notable work, she developed ESG frameworks and strategies for the IDC, coordinating internal processes and systems to support data collection and reporting. This included refining due diligence processes and templates, as well as continuously updating submission templates.

Her core expertise encompasses carbon credits project methodology (Inclusive Carbon Standard, ICS), capital allocation for industry and portfolio decarbonization, SDG performance metrics for projects and investment portfolios, impact measurement, and ESG risk and opportunities, including ESG investment metrics.

She's worked across different sectors including agriculture, insurance, renewable energy, and other projects around the circular economy.

Countries worked: South Africa, Mali, Eswatini, Uganda, Senegal, Namibia. Resides in Johannesburg, South Africa.

Relevant Project Work

As an Independent consultant, she;

- Advises clients on ESG industry benchmarks and requirements, guiding them on internal capabilities necessary to effectively utilize reporting frameworks.
- Conducts risk-based environmental and social due diligence aligned with IFC performance standards, legal compliance, and financial institution requirements for robust ESG oversight.
- Provides strategic counsel on ESG and climate change in agriculture and financing water projects and solutions.

During her tenure at IDC (Industrial Development Corporation),

- Spearheaded initiatives to enhance reporting practices, including expanding the reporting boundary from the IDC equity to the loan book.
- Defined reporting parameters and IDC's development scorecard criteria for environmental and social performance.
- Introduced water-related risk assessment mechanisms and influenced IDC's approach to climate impacts, advocating for sustainable practices such as not funding new coal mines and supporting NDC-supportive electricity generation developments.
- Delivered a turn-key environmental and social due diligence process for small, medium and micro enterprises (SMME) to support IDC's new SMME strategic business unit. The new process enabled fast due diligence turn-around whilst providing assurance to the credit committee that major environmental and social risks were addressed. The SMME due diligence process created a knowledge platform to fast-track due diligence and ensure sustainable outcomes over the lifetime of the loan measures against project-specific Sustainable Development Goal (SDG) metrics.
- As a member of the IDC Integrated Report working group, she was responsible for the annual reporting of non-financial performance metrics like IDC's carbon footprint, IDC's efforts to rehabilitate contaminated land sites, IDC's trade-offs between economic goals and environmental impacts, and IDC's climate response.
- This entailed the identification and development of environmental and social indicators in line with IDC mandate, ICMA principles and international standards, the national green taxonomy and TCFD. She contributed greatly to the development and finalization of the IDC Responsible Investment Policy and exclusions list.
- As the Chair for the Green Finance subcommittee for the South Africa BRICS Business Council, her contribution was to elevate the needs for climate adaptation funding, specifically focusing on the need for support to build viable project pipelines and enabling climate finance in local currencies.
- Established South Africa's position with respect to a BRICS climate bond and how such a Bond can assist South Africa in achieving its' national determined contribution (NDC) under the Paris Agreement.

ESG

Allied Talent Partners: Candidate Profile E&S Talent 3

Experience

A senior ESG Consultant possessing a unique combination of expertise in project management and Environmental, Social, and Governance (ESG) platforms. He specialises in developing and implementing customised ESG management systems for emerging markets, which track multiple data points across all three ESG matrices to drive business growth and stakeholder value.

Previous Work

His experience spans across various sectors including mining, heavy industrial, engineering, pharmaceuticals, printing, food production, retail, aviation, agriculture, security, renewable energy, gas, and construction.

Countries worked: South Africa, Kenya, Uganda, Tanzania **Languages:** Proficient in English | Resides in Cape Town, South Africa.

Relevant Project Work

As an ESG Consultant, he worked with various clients including an investment fund where he:

- Developed and implemented management systems to gather data on all ESG matrices, which are aligned to a predetermined standard of compliance.
- Collaborated closely with fund managers to align ESG/ Sustainability strategies with investment objectives, providing transparent reporting on ESG/ Sustainability performance to support investment decisions.
- Engaged with C-suite stakeholders to integrate ESG considerations into corporate strategy and decision-making processes, highlighting the value of sustainable practices for long-term business success.

Worked with Ramco Group East Africa, a \$1B industrial conglomerate with interests spanning print and packaging, retail, building products, real estate, manufacturing, and aviation, software solutions. He:

- Developed and implemented tailored ESG/ Sustainability policies and procedures aligned with regulatory standards and organisational objectives.
- Ensured ESG & HSSE compliance for 53 companies within the East African Group with approximately 4,000 employees across Kenya, Uganda, and Tanzania.
- Set up the ESG reporting system for an \$800M supermarket chain in Kenya.
- Led training sessions to ensure c-suite and executive members' understanding and compliance with newly implemented policies and procedures.

Strategy

Allied Talent Partners: Candidate Profile Strategy Talent 1

Experience

A Strategy Consultant and Research Analyst with 7+ years of experience advising private and public sector clients across Africa, the Middle East, and Southeast Asia. His expertise lies in conducting market assessments, developing business cases, and providing strategy advisory for clean technology projects, particularly in the energy and mining sectors. He has worked extensively on green hydrogen, battery energy storage, and renewable energy strategies.

Previous Work

He has supported multiple large-scale clean energy and sustainability projects for firms such as McKinsey & Company, Oliver Wyman, and the Tony Blair Institute for Global Change. He has advised on sovereign wealth fund investments, conducted feasibility studies for green hydrogen plants, and developed long-term national energy strategies across various countries. He has led several engagements with both government and private sector clients, including large financial institutions and energy companies.

Background

He holds a Bachelor of Accounting Science from the University of Witwatersrand. He also holds a Post Graduate Diploma in Accountancy from the University of Witwatersrand.

Countries worked in: Nigeria, South Africa, Kenya, Ghana, Zambia, Botswana, Namibia, Malawi, Rwanda, Democratic Republic of Congo (DRC), UAE, and Southeast Asia.

Languages: Proficient in English, Afrikaans, Sotho, Tswana, Bemba, and Nyanja | Resides in: Johannesburg, South Africa

Relevant Project Work

Feasibility Study for Green Hydrogen Manufacturing Plant in Sub-Saharan Africa:

- While he was a senior consultant at the Tony Blair Institute for Global Change, he led the feasibility study for a €800 million green hydrogen manufacturing plant, analyzing geographical suitability, regulatory frameworks, and capital requirements.
- Conducted detailed demand modelling for both domestic and global markets, focusing on export opportunities to the EU and the US.
- Provided strategic recommendations on market entry and investment planning, positioning the region as a key player in the green hydrogen sector.

Green Technology Investment Strategy for Partner Country:

- Supported a government client in identifying green technology investment opportunities across economic sectors, including primary (agriculture, mining), secondary (manufacturing), and tertiary (green startups).
- Conducted key analyses to find opportunities that provided both social (lower emissions) and economic (IRR) returns while deepening diplomatic ties. This project secured over \$35 billion in investment commitments through MoUs concluded during a summit meeting between the two Heads of State.

Net Zero by 2050 Action Plan Development:

- Developed a detailed action plan to support a client's Net Zero commitments by identifying key sectors and value chains where green technologies, particularly in energy, could be deployed at scale.
- Conducted analysis across the economy's primary, secondary, and tertiary sectors, leading to the creation of an implementation roadmap that was adopted as official state policy.

Sovereign Wealth Fund Investment Policy Development in the Middle East:

- Advised sovereign wealth funds on green investment strategies, focusing on clean technologies such as green hydrogen and renewable energy infrastructure.
- Developed business cases, conducted demand modelling, and provided strategic fit analyses for investment opportunities across the Middle East and Africa.
- Supported the creation of investment policies aimed at diversifying portfolios and increasing exposure to sustainable industries.

Sustainability Strategy for Global Mining Company (2020):

- Conducted a strategic review for a global mining company, analyzing the role of transition minerals in supporting clean energy initiatives.
- Developed sustainability strategies to help the client align operations with green technology demands, focusing on portfolio optimisation for transition minerals.
- Provided recommendations to mitigate risks and maximize returns in response to growing demand for clean technology materials.

Green Hydrogen Market Assessment for Southeast Asian Government (2020):

- While at McKinsey, he led a market assessment to evaluate the viability of green hydrogen investments in a Southeast Asian country, analyzing geographical suitability, regulatory considerations, and investment attractiveness.
- Mapped the value chain for green hydrogen and green ammonia, providing strategic recommendations for long-term sustainability.
- Conducted a high-level valuation of investment returns and assessed geopolitical risks associated with the project.

Strategy

Allied Talent Partners: Candidate Profile Strategy Talent 2

Experience

A strategy and research expert with 10 years of extensive experience in market research, feasibility studies, and strategic development. She has worked across multiple sectors, including climate finance, renewable energy, public-private partnerships (PPPs), and financial services. She has contributed to major projects in Sub-Saharan Africa, supporting governments, international development organizations, and private sector companies.

Previous Work

Her professional experience includes leading roles in project management, financial modelling, and market assessments. She has collaborated with organizations such as Ernst & Young, Open Capital, and USAID, where she worked on energy transition strategies, market expansion, and investment readiness. Her work has focused on conducting impact assessments, leading research initiatives, and advising on strategic plans for renewable energy infrastructure in frontier markets.

Background

She holds a Bachelor of Commerce in Finance from Kenyatta University, is a Certified Public Accountant (CPA) finalist, and is pursuing her MBA at the University of Nairobi.

Countries worked: Nigeria, Kenya, Rwanda, Malawi, Zambia, India | Resides in Kenya

Languages: Fluent in English

Relevant Project Work

Transaction Advisor for USAID (Nigeria, 2024):

- She led a market feasibility study on climate finance for a USAID-funded program, focusing on renewable energy infrastructure and the application of PPPs. Her research identified key opportunities to align with Nigeria's Energy Transition Strategy.
- She also developed case studies on PPP implementation for renewable energy projects and co-facilitated a 3-day workshop in Abuja, presenting findings to senior government officials and energy sector stakeholders.

Business Plan Validation for Green Building Technology Firm (Rwanda, 2023):

- Whilst at Ernst & Young, she spearheaded the business plan validation for a green building technology firm, reviewing internal processes and evaluating market landscapes in Rwanda and East Africa. Her report provided insights into operational efficiency, risk mitigation, and expansion viability, leading to additional capital infusion.

Impact Assessment for Climate Mitigation Initiatives (Nigeria, Malawi, Kenya – 2020):

- She led impact assessments of climate adaptation technologies, including solar home systems and mini grids.
- She also evaluated the social and economic impacts of these technologies on local communities, supporting recommendations for scaling climate mitigation projects.

Market Research on Renewable Energy Infrastructure (Kenya, Rwanda – 2022):

- She led a market research project for renewable energy infrastructure, focusing on mini-grid systems in rural regions.
- She also co-authored a market mapping report highlighting investment opportunities and regulatory challenges, guiding the development of an investment strategy for a leading INGO.

Strategy Development for a Financial Institution (Kenya, 2023):

- As a senior advisor at Ernst & Young, she worked on a market entry strategy for a financial institution expanding into the commercial banking sector in Kenya. This project involved market analysis, regulatory research, and strategic planning; all transferable skills relevant to conducting energy-related market assessments for U.S. clean tech companies.

Strategy

Allied Talent Partners: Candidate Profile Strategy Talent 3

Experience

A management consultant with over 8 years of experience in data collection, analysis, project management, and market analysis. She has worked across sectors including renewable energy, agriculture, and financial services, with a particular focus on supporting clean energy access and sustainable development.

Previous Work

Her expertise includes working with government agencies, development partners, and private sector companies, conducting market assessments, feasibility studies, and strategic investment planning. She also has experience leading data-specific projects, market mapping, and transaction advisory, providing insights and recommendations for enabling environments in clean technology and energy sectors.

Background

She holds a Bachelor of Science in Financial Mathematics from Uganda Martyrs University, Nkozi. She is also a CFA Level II Candidate.

Countries worked: Uganda, Zambia

Languages: English | Resides in Kampala, Uganda

Relevant Project Work

Market Mapping Assessment of the Decentralized Renewable Energy (DRE) in Uganda (2020):

- Led the situation analysis of Uganda's DRE market, developing data collection tools and metrics for assessing the DRE ecosystem, including suppliers, demand market, financial institutions, and renewable energy associations.
- Conducted consultations with 46 off-grid renewable energy stakeholders to determine the energy access gap, supply, challenges, and the impact of enabling and disabling policies.
- Cleaned and analysed the collected data and organized a co-creation workshop where findings were presented to over 20 stakeholders, including policymakers and financiers.

Development of Uganda's Automotive Industry 10-Year Strategic Investment Plan (2021):

- As the lead analyst, conducted a situation analysis and market analysis of Uganda's automotive industry, focusing on data collection, cleaning, and analysis of all motor vehicles imported into Uganda over the past 10 years.
- Used large datasets (over 1 million records) to evaluate the motor industry using pivot tables and Excel VBA.
- Developed a strategic plan and pre-feasibility study for a Pickup and SUV plant, including 10 selected automotive parts and investment plans for industry development.

Strategic Investment Plan and Pipeline Development for Japan Private Sector Impact Investment (2021):

- She led team of analysts to identify potential businesses and projects for JICA's investment in Uganda, focusing on sectors like renewable energy.
- Conducted business environment analysis, collected and cleaned data, and assessed the investment ecosystem, identifying main financiers and challenges in the key sectors.
- Developed a two-part selection screening process in Excel, creating deal summaries and investment teasers for 30 shortlisted cases presented to JICA.

Impact and Learning Case Study for the MUIIS Project (2019):

- Conducted an impact case study and pre-feasibility study for the Market-led, User-owned ICT4Ag-enabled Information Service (MUIIS) project, which aimed to provide a bundle of weather, agronomic, and financial services to farmers in Uganda.
- Developed an interactive Excel-VBA financial model and a monetization and sustainability plan to ensure the continuity of crop-index insurance for over 11,000 farmers.
- Analysed the project's impact on smallholder farmers and provided strategic recommendations for its viability and sustainability.

Assessment of the DYNAMIC Programme for Agribusiness Vocational Training Institution (VTI) Agribusiness Skilling:

- Led an assessment of the DYNAMIC Programme's agribusiness training using the Market Systems Development Approach and Labour Market Assessment toolkits.
- Conducted organizational capacity assessments of all VTIs in Northern Uganda, analysing data and conducting interviews with various stakeholders, including local government officials, financial institutions, and SMEs.
- Provided strategic recommendations to enhance the relevance of the VTI agribusiness training to the market.

Strategy

Allied Talent Partners: Candidate Profile Strategy Talent 4

Experience

A strategic consultant with over 12 years of experience in clean energy and renewable technologies. She specialises in market assessments, regulatory analysis, and commercial strategy development for clean technology projects across Africa. She has worked extensively on projects focused on sustainable energy solutions and guiding investment decisions for global companies and clients.

Previous Work

In her previous roles at EY-Parthenon and McKinsey & Company, she led the development of commercial strategies for biogas and green hydrogen projects, conducting feasibility studies, market assessments, and regulatory reviews to expand renewable energy solutions. She has also conducted due diligence for the acquisition of renewable energy developers across Africa, evaluating technical capabilities and market positioning to support growth objectives. At Shell, she advised clients on clean energy investments, identifying strategic targets and designing commercial models for sustainable energy transitions. Her expertise spans renewable energy sectors, including bioenergy, green hydrogen, and integrated energy systems.

Background

She holds an MSc in Energy Engineering with a specialization in renewable energy technologies from Cranfield University.

Countries worked in: South Africa, Nigeria, Kenya, Ghana, Morocco, Egypt

Languages: Proficient in: English, Spanish | French – Intermediate | Resides in London, UK

Relevant Project Work

Commercial Due Diligence for Renewable Energy Developer Acquisition (EY- Parthenon)

- Led commercial due diligence for the acquisition of a renewable energy developer in Africa.
- Conducted detailed assessments of market positioning, core business plans, technical capabilities, and regulatory environments.
- Informed investment decisions and supported the client's growth objectives in the renewable energy sector.

Green Hydrogen Market Evaluation (McKinsey & Company)

- Evaluated the green hydrogen market for a heavy industry client. This project involved sizing market potential, reviewing regulatory requirements, and designing a commercial model aimed at facilitating a sustainable energy transition.
- Provided insights to support the client's strategic clean energy initiatives.

Biogas Production Strategy Development (EY-Parthenon)

- Developed a commercial strategy for biogas production in collaboration with a wastewater producer.
- Conducted a feasibility study, market assessment, and regulatory analysis to design a viable business model that expanded the client's renewable energy solutions and increased their operational efficiency.

Strategy

Allied Talent Partners: Candidate Profile Strategy Talent 5

Experience

The candidate is an agricultural investment and strategy advisor with over 8 years of experience delivering market research, feasibility studies, and investment strategies across Sub-Saharan Africa and Asia.

Previous Work

Agricultural value chain analysis, market research, investment facilitation, blended finance and PPP structuring, climate-resilient agriculture, feasibility studies, stakeholder coordination, public-private engagement

Background

She holds a Bachelor of Commerce in Finance, is a CPA finalist, and is currently pursuing an MBA.

Countries Worked: Kenya, Zambia, Rwanda, Ethiopia, Tanzania, Nigeria, Malawi, India

Languages: Fluent in English | Resides in Kenya

Relevant Project Work

- Agricultural Investment Landscape Study – Zambia
- Conducted in-depth market research and value chain mapping to identify high-growth agri-SMEs and catalytic investment opportunities. Co-developed an investment landscape report for a development partner, enabling alignment of private capital with priority agricultural sectors.
- County Investment Readiness Strategy – Kenya
- Co-authored a county-level blended finance strategy focused on agriculture and infrastructure. Engaged subnational governments and development partners to assess investment gaps and design interventions to attract agri-finance and development capital.
- Feasibility Assessment – Mini-grid and Productive Use Infrastructure (Kenya & Rwanda)
- Delivered market research on off-grid energy solutions for agriculture, such as solar irrigation and cold storage. Helped define investment opportunities for productive use in rural agricultural economies.
- Climate Adaptation Impact Assessment – Nigeria, Malawi, India
- Led assessments of agriculture-adjacent climate initiatives (e.g., solar lighting, irrigation support tools) to evaluate outcomes and inform future program design. Coordinated multi-country teams for data collection and synthesis.
- Strategy & Investor Support – Agriculture and Climate Sectors
- At Open Capital, supported transaction readiness and investor engagement for agri-focused SMEs and programs across Africa. Produced investment readiness reports and facilitated connections between agri-entrepreneurs, donors, and DFIs.
- PPP and Climate Finance Capacity Building – Nigeria
- Delivered a technical assistance program on public-private partnerships with a focus on renewable energy and climate finance—applicable to structuring PPP models in ag-infrastructure such as irrigation schemes and agro-logistics.

Carbon Finance

Allied Talent Partners: Candidate Profile Carbon Finance Talent 1

Experience

A carbon markets consultant with over 12 years of experience specialising in carbon pricing, deal structuring, and carbon trading. He has developed a diverse carbon credits portfolio, working across multiple sectors including nature-based solutions, renewable energy, and energy efficiency. His expertise includes leading carbon pricing strategies, structuring carbon credit deals, and managing the trading of carbon credits under various standards like Gold Standard, VCS (Verra), and GCC.

Previous Work

He has worked with clients such as Veolia (Suez) and Gestamp on carbon project development, while also building a large-scale carbon credits trading portfolio from 100+ projects. His experience in creating sophisticated carbon pricing tools and leading transactions across multiple carbon markets has been critical in generating significant returns. Yalcin has presented on carbon markets at global platforms like COP24 and COP27, and has been recognised with awards from the European Commission.

Countries Worked In: UK, Turkey, Zambia

Languages: Proficient in English, Turkish | Resides in London, England

Relevant Project Work

Kataman UK Ltd. – Originator/Consultant

- Developed a 10M+ carbon credits portfolio from 100+ projects, spanning nature-based solutions, renewable energy, and energy efficiency projects.
- Created a sophisticated carbon pricing tool, utilizing variables such as CCB, CORSIA, vintage, location, and technology.
- Led deal structuring and carbon credit sales strategies, ensuring competitive pricing and deal success across multiple carbon markets.

CARBOMART – Founder and Entrepreneur

- Created CARBOMART, the first patented web-based carbon trading platform with a sustainability comparison tool.
- Secured funding from the European Commission and won the UNIDO Special Award for Sustainability, managing a team of 7 experts to lead carbon trading activities.

Green Consult and Finance – Founder/Independent Consultant

- Led the development of 8 Gold Standard-certified carbon projects, generating
- 3.5M USD in carbon credit revenues through renewable energy investments.
- Focused on carbon pricing and sales for clients such as Veolia (Suez) and Gestamp, managing the end-to-end carbon credit lifecycle, from generation to trading.

Zambia Renewable Energy Project – Consultant

- Provided technical and financial due diligence for 3 wind and 2 solar projects, focusing on the financial structuring of carbon credits and market viability for renewable energy investments in Zambia.
- Supported project developers in structuring and pricing carbon credits for maximum market impact.

Carbon Finance

Allied Talent Partners: Candidate Profile Carbon Finance Talent 2

Experience

A carbon markets consultant with over 12 years of experience in carbon project development, carbon pricing strategies, and community-focused carbon initiatives. He specializes in designing carbon projects, developing carbon finance strategies, and structuring benefit-sharing agreements for communities. He has worked extensively with organizations focused on climate change and sustainable development, ensuring that carbon market projects meet international standards and generate verified carbon credits.

Previous Work

He has also led multi-country projects and provided expert guidance on carbon market approaches. His experience includes working with organisations such as SouthSouthNorth, Veritas Consulting, and Credible Carbon, where he developed carbon finance strategies, supported the implementation of renewable energy projects, and engaged communities in carbon market participation.

Background

He holds an MBChB (Medical Degree) and an Executive MBA, both from the University of Cape Town

Countries Worked In: South Africa, Kenya, Ethiopia, USA, UK, Mozambique, Bangladesh, Vietnam, Philippines, Peru, Dominican Republic

Languages: Proficient English, Afrikaans | Resides in Cape Town, South Africa

Relevant Project Work

Sun Exchange (Credible Carbon) – Carbon Project Development Lead

- He developed a carbon project through Credible Carbon for grid-connected solar PV installations in South Africa.
- Created the carbon finance strategy and selected appropriate carbon market methodologies.
- Coordinated with auditors to ensure project compliance and successful verification.
- Generated verified carbon credits available for sale on the Credible Carbon marketplace.

SouthSouthNorth – Program Manager, Mobilising Investment Project

- Led workstreams in Ethiopia and Kenya to develop carbon-linked renewable energy solutions (mini-grids and bioethanol cooking systems).
- Conducted feasibility studies and developed long-term carbon market strategies.
- Engaged local communities in the project to ensure sustainable carbon credit generation.
- Presented outcomes of the project at COP25 in Madrid.

Department of Trade, Industry and Competition (DTIC) South Africa – Consultant, Hemp and Cannabis Masterplan

- Focused on carbon sequestration and emission reduction opportunities within the hemp industry.
- Co-authored the situational analysis for South Africa's Hemp and Cannabis Masterplan.
- Developed strategies for integrating carbon finance mechanisms into the industrial hemp sector.

Veritas Consulting – Carbon Finance Lead, Pilot Mini-Grid Program

- Led the carbon finance workstream for a Rockefeller Foundation-funded pilot mini-grid program in rural Ethiopia.
- Developed carbon finance models for renewable energy solutions across nine farming clusters.
- Ensured the project met international carbon market standards.
- Managed community engagement and structured benefit-sharing agreements with local stakeholders.

DFID Mozambique – Consultant, BRILHO Project

- Identified carbon market opportunities for off-grid energy solutions as part of the BRILHO Project.
- Developed benefit-sharing models for rural communities to ensure equitable distribution of carbon project benefits.
- Prepared the business case for carbon credit generation, aligned with climate-resilient growth strategies.

Commercial

Allied Talent Partners: Candidate Profile Chief Revenue Officer

Experience

A dynamic commercial strategy leader with over 10 years of experience driving high-growth startups and social enterprises across Africa. She specialises in developing and implementing effective commercial strategies and excels in sales management and market expansion. Her expertise in team leadership and performance optimization empowers organisations to achieve their revenue goals. The Candidate's diverse experience spans several industries, including clean energy, agriculture, financial services, e-commerce, and education.

Previous Work

Throughout her career, she has held key positions such as Senior Commercial Consultant at the Africa Digital Media Institute, Commercial Consultant at Sistema Biobolsa / Sistema.bio, Head of Sales and Expansion at Apollo Agriculture, and Head of Commercial at ENGIE Energy Access.

Countries worked in: Kenya, Uganda

Languages: Proficient in English | Resides in Kenya

Relevant Project Work

As Head of Sales and Expansion at Apollo Agriculture, Candidate led a transformative overhaul of the recruitment, training, and retention processes for commission-based sales agents across more than 20 counties in Kenya. Her strategic initiatives successfully established over 3,000 active sales agents and generated more than 50,000 direct sales during the peak planting season of 2022.

As Commercial Consultant at Sistema.bio, she:

- Led the expansion of Sistema.bio into Uganda by vetting initial distribution partners, hiring the first members of the Uganda team, and executing a successful media event and marketing launch campaign.
- Established the B2B sales channel in Kenya by designing the value proposition, pitch deck, and prioritization matrix, while also mentoring the new Partnerships Manager.
- she implemented the telesales channel in Kenya by finalizing job descriptions, incentive structures, scripts, and CRM processes, in addition to managing the Telesales Manager
- Develop growth strategies, annual projections, and budgets.

As the Head of Commercial at ENGIE Energy Access, she:

- Successfully led a distributed team of over 90 employees and 1,500 commission-based agents at the last mile, creating robust systems, processes, and policies to ensure the team was well-managed, supported, motivated, and incentivized to exceed revenue targets.
- Built a nationwide network of dealer shops, partnering with third parties to provide storage and sales spaces for products in exchange for commission per sale.
- restructured and streamlined the commercial team to enhance operational efficiency and improve performance management. Her contributions extended to internal tech and dashboard developments, which supported commercial operations and provided essential data transparency for performance enhancement.

As a member of the Uganda Management Team, the Candidate participated in high-level strategic planning and decision-making, delivering bi-weekly revenue reports to the global executive team. Additionally, in her earlier role as National Marketing Manager, she designed and managed multiple nationwide marketing campaigns, collaborating with both in-house teams and external agencies, including a significant joint campaign with MTN Uganda.

Commercial Due Diligence

Allied Talent Partners: Candidate Profile Commercial Due Diligence Consultant

Experience

A commercial due diligence consultant with over 15 years of experience in cashew plantation management, market analysis, and investment decision-making. His work focuses on value chain optimisation, agricultural commodity trading, and sustainable cashew production systems. He has collaborated with government agencies, international organisations, and private sector entities to strengthen cashew value chains and support investment-related projects in West Africa.

Previous Work

The Candidate has worked with notable organizations such as the USDA, GIZ, and the Competitive Cashew Initiative, conducting cashew value chain analyses, developing investment guides, and managing plantation expansion projects. He has supported capacity-building initiatives, facilitated access to carbon credits, and conducted red flag reviews of plantation projects to identify risks and align resource allocation with financial and operational requirements. The Candidate's experience includes reviewing financial models, analysing cost structures, and verifying yield projections to support early-stage investment assessments.

Countries worked in: Madagascar, Kenya, Nigeria, Senegal, Guinea Bissau, Gambia, Guinea Conakry, Côte d'Ivoire, Mozambique

Languages: Proficient in English, French | Resides in: Gatineau, Canada

Relevant Project Work

Chief of party – USDA Food for Progress Cashew Project

- Directed a \$23 million cashew production and trade initiative across five West African countries.
- Enhanced cashew value chains through capacity building, stakeholder engagement, and compliance with donor regulations, resulting in a 20% increase in trade volume.
- Represented the project at industry events and established partnerships with investors and government bodies to promote sustainable cashew production.

Technical consultant – Cashew value chain development, GIZ

- Conducted cashew plantation assessments to inform investment strategies and policy development in Madagascar and Togo.
- Identified skill gaps and developed training programs for farmers and agricultural organizations to improve productivity and competitiveness.
- Created a five-year strategic plan for cashew value chain competitiveness, aligning metrics with market benchmarks.

Managing large cashew plantations – Togo and Côte d'Ivoire

- Oversaw the expansion of a cashew plantation from 1,000 to 2,000 hectares, supporting farmer capacity building and operational improvements.
- Facilitated farmer access to carbon credits, collaborating with international partners to integrate sustainable practices into plantation management.

Market information and data analysis – Competitive Cashew Initiative (GIZ)

- Led data analysis on cashew production systems, including pest management, yield predictions, and pricing structures.
- Developed investment guides tailored to cashew plantation stakeholders, supporting decision-making for market participants.
- Piloted the integration of AI and machine learning technologies for yield forecasting and pest management.

Sustainability advisor – USDA Pro-Cashew Project

- Provided technical input on cashew trade policies and regional investment strategies.
- Supervised the distribution of 1.5 million cashew seedlings and established scion gardens to improve plantation productivity and sustainability.

Project Manager

Allied Talent Partners: Candidate Profile Strategic Project Manager

Experience

A Strategic Project Manager with 15+ years of experience spanning renewable energy, electric mobility, and management consulting. He has led impactful projects across Sub-Saharan Africa, focusing on delivering innovative solutions for complex, multi-stakeholder initiatives in renewable energy and transportation.

Previous Work

He specialises in developing and implementing scalable frameworks for renewable energy programs, supplier development, and electric mobility solutions. She has collaborated with organisations such as Mobility for Africa, Scatec Solar, and Disrupt Technology Advisors.

Background

He holds a Master's in Business Project Management and is currently pursuing a PhD in Global Systems. He is also a certified Project Management Professional (PMP).

Countries worked in: South Africa, Botswana, Swaziland, Namibia, Ethiopia, Tanzania, Kenya, Nigeria, Sudan, Angola, Mozambique, and Ghana

Languages: Proficient in English | Resides in South Africa

Relevant Project Work

- As Implementation Consultant at Disrupt Technology Advisors for the PECO Energy Project in South Africa, he successfully developed SMME eligibility criteria, designed a solar kit rollout program, and deployed 200 solar units to small businesses in the Western Cape. He ensured seamless installations, coordinated training programs for installers, and led monitoring and evaluation efforts, enhancing the operational capabilities of all participants.
- As Project Manager at Mobility for Africa, he successfully led the deployment of 1,500 electric tricycles to rural communities in Zimbabwe, Tanzania, and Malawi. He negotiated import tax incentives with the Zimbabwean government, established an EV assembly plant, set up charging infrastructure, and improved fleet utilization by implementing battery swap mechanisms and operator training programs.
- As Project Director at Disrupt Technology Advisors for Scatec Solar's Enterprise Development Program in South Africa, he successfully implemented a baseline study, delivered targeted training programs, and enhanced supplier capabilities, enabling small businesses to transact over \$250,000 within the renewable energy supply chain.
- As Functional Consultant at Disrupt Technology Advisors for the Aeromovel Africa project, he successfully conducted feasibility and environmental impact studies, provided oversight for financial modeling, and laid the groundwork for a \$2.5 billion MOU by aligning project objectives with technical and operational requirements for wind-powered monorail systems in South Africa and Ghana.

Investment Committee

Allied Talent Partners: Candidate Profile Independent Investment Committee Member

Experience

An Independent Investment Committee (IC) Member with over 25 years of experience in private equity, institutional fundraising, and investment governance. She has served on Investment Committees and boards across Africa, supporting SME funds, fund structures and gender lens capital strategies, with a strong focus on West Africa. Her responsibilities have included reviewing investment memos, contributing to IC decision making, monitoring portfolio performance, and providing governance oversight.

Previous Work

She has engaged with organisations such as Emerging Capital Partners (ECP), Development Bank of Ghana, African Development Bank (AfDB), British International Investment (BII), Financial Sector Deepening Africa (FSDAi), New Forests, Nyala Venture, Ci-Gaba Fund of Funds, Growth Investment Partners, SSNIT Ghana, and Amayi Foods Ltd. She has held board roles in Ghana, Nigeria, and Kenya, and contributed to the design and implementation of fund strategies and capital raising initiatives.

Background

She holds an MBA, a bachelor's degree in mathematics, and a certificate in company direction.

Countries worked in: Nigeria, Ghana, Kenya, Côte d'Ivoire, Tunisia, United States

Languages: English | Resides in: Ghana & United States

Relevant Project Work

- As investment committee member at Ci-Gaba fund of funds, she provides investment oversight for a west Africa-focused mid-cap fund-of-funds. She supports the evaluation of fund strategies and local capital deployment, with an emphasis on gender and impact alignment.
- As investment committee member at growth investment partners, a BII-sponsored SME fund in Ghana, she contributes to deal-level assessments, portfolio strategy, and investment decisions.
- As Strategic Advisor at the Development Bank of Ghana, she led the design of the Bank's fund of funds investment strategy, including its investment thesis, governance structure, and monitoring framework. Her recommendations were formally adopted by the institution.
- As director at emerging capital partners, she managed transactions and exits across multiple sectors in west Africa, including a USD 50 million control investment in a pan-African reinsurer. She oversaw post-investment governance, IPO execution, and a successful exit for both strategic and financial investors.
- As fundraising lead for ECP, she secured a USD 10 million commitment from SSNIT Ghana, the institution's first investment in a private equity fund. She supported broader efforts to mobilize local institutional capital in Ghana.
- As investment committee member at nyala venture (FSDAi Facility), she participates in fund selection and the deployment of catalytic capital to emerging female-led fund managers across Africa, contributing to ecosystem development.
- As co-founder of Amayi foods ltd in Nigeria, she provides strategic direction and leads fundraising efforts for a women-led food systems company. The business is currently in an acquisition process with a private equity firm, offering insight into investor-entrepreneur dynamics.

BESS Experts

Allied Talent Partners: Candidate Profile BESS Talent 1

Experience

An energy storage expert with 10 years of experience, specialising in the development and implementation of solar, BESS, and hydroelectric projects across Africa. Educated in Cameroon, France, and India in physics, engineering, and management, he has a multidisciplinary background that allows him to handle various technical and management issues in the energy sector.

Previous Work

He managed the electrification of villages in Senegal, led the implementation of a 1.4 MWp/2 MWh BESS and diesel power plant in the Democratic Republic of Congo, and supervised the installation of 150 battery charging stations for electric bikes in Benin. His project experience also includes rural electrification projects in Cameroon, where he managed the implementation of off-grid PV plants and BESS systems.

Countries worked in: Senegal, Democratic Republic of Congo, Benin, Cameroon, Burkina Faso

Languages: Proficient in French, English | Resident of Senegal

Relevant Project Work

Senegal (ASER 300 – 347 Villages):

- Led the EPC of 200 containerized off-grid solar plants; managed BESS integration and O&M training for local teams.

DRC (Demba Electrification):

- Oversaw full EPC+F & operations of a hybrid 1.4 MWp solar + 2 MWh BESS + diesel plant; led permitting, design, and commissioning.

Benin (MAUTO Battery Stations):

- Technical Lead for 150 battery swapping stations; handled system maintenance, data analytics, and BMS input.

Cameroon (1,000 Localities Electrification):

- Managed rural electrification for 350+ localities under MINEE/BRETCAM, delivering off-grid PV + BESS systems up to 200 kWp.

Cameroon (KEKEM IPP Project):

- Supported development of a 19.5 MW hydro + 10 MWp PV hybrid plant; contributed to design, studies, and regulatory approvals.

BESS Experts

Allied Talent Partners: Candidate Profile BESS Talent 2

Experience

An energy storage expert with over 25 years of experience. He has managed numerous projects to design and install Battery Energy Storage Systems (BESS) across the world.

Previous Work

He led the development and implementation of a 10MW/20MWh BESS project in Senegal where he coordinated with local engineering firms and environmental specialists to manage project deployment, and managed procurement and contract negotiation. In the French Caribbean Islands, he managed a 14MW/5MWh hybrid BESS/Wind Farm project, overseeing technology selection, installation, commissioning, and overall project operations, including maintenance, health and safety, and financial management. He also managed a 15MWp hybrid PV/ HFO plant in Burkina Faso, focusing on design, construction, and integration. He has developed techno-economic models to optimise BESS performance, implementing them in multiple projects across Europe and Africa.

Countries worked: France, Italy, Senegal, UAE, Egypt, Qatar, Burkina Faso, Argentina, Iran, Australia, French Caribbean Islands

Languages: English, French, Italian, Spanish (basic) | Resident of France

Relevant Project Work

Senegal (10MW/20MWh BESS Project):

- Led full project development, procurement, and deployment; ensured regulatory compliance and trained local staff.

France (12MW/12MWh Standalone BESS):

- Managed design, engineering studies, installation, and commissioning to optimize performance and meet safety standards.

French Islands (Hybrid PV + BESS Plants):

- Oversaw multi-megawatt PV + storage integration; developed control strategies and secured project permits.

Burkina Faso (15MWp PV/HFO Hybrid):

- Led feasibility, design, and build of a PV/HFO plant; managed EPC contracts and environmental assessments.

Martinique (14MW/5MWh Wind + BESS):

- Directed project delivery, including control systems, commissioning, and staff training on hybrid wind-storage operations.

Italy (200MW BESS Project – Ongoing):

- Managing large-scale storage development; conducting simulations, financial modelling, and coordination for full deployment.

BESS Experts

Allied Talent Partners: Candidate Profile BESS Talent 3

Experience

An energy storage expert with 15 years of experience in the photovoltaic and BESS sectors. He holds an executive MBA and a master's degree in engineering -Automatic and Electrotech from UTBM, Belfort. He has a strong background in developing, designing, and implementing BESS projects, with extensive experience in financial modelling, project management, and technical advisory.

Previous Work

He has managed over 5 GW of PV and hybrid projects globally, including significant BESS projects in Africa, South America, and Europe. His expertise include leading large-scale energy projects, coordinating with international stakeholders, and providing strategic support to enhance project outcomes. At NovaSource Power Services and Sunpower, he led the development and implementation of BESS products, conducted feasibility studies, and performing financial analysis to support project cost estimates and negotiations with investors and lenders.

Countries worked in: France, Senegal, Australia, South Africa, Chile, USA

Languages: French, English, Spanish | Resident of France, has spent significant amounts of time in Senegal

Relevant Project Work

- Following the sale of his PV sector technical advisory engineering firm to NovaSource Power Services, led a group of 60 team members in special projects including the development of BESS products, PV commission products and an EL Drone solutions for predictive maintenance services and developed new business models for battery storage systems.
- His first significant battery storage project involved a 5MW PV and 4MWh battery system BESS project in Corsica. He approved the design solution proposed by NIDEC, led the factory acceptance testing of battery containers, conducted quality audits of all project equipment, oversaw the commissioning of the BESS + EMS solution, and supervised the performance acceptance testing.
- Has managed Hybrid PV (combining PV with wind) and BESS projects across Australia, South Africa, and Chile from design through integration/implementation phases all having been finalized in Power Purchase Agreements (PPA). He is well versed in corporate PPA and comfortable defining terms of energy payments, seller obligations, tax considerations, metering, registration requirements and liability limitations under these agreements.

Project Developers

Allied Talent Partners: Candidate Profile Project Developer 1

Experience

An Electromechanical Engineer with over 30 years of experience in the energy sector. He has expertise encompassing technical studies, project management, energy design, and auditing across various projects, including thermal and hydroelectric power plants, solar, and wind energy.

Previous Work

His experience further includes extensive work on power plant design and commissioning, with roles in both private companies and public utilities. He has held positions at various engineering firms such as Royal HaskoningDHV and Ingérop Africa, managing projects in South Africa, Senegal, and other African countries.

Countries worked in: Senegal, Niger, Mali, South Africa, Zambia, Malawi, DRC.

Languages: Proficient in French and English | Currently resides in Senegal.

Relevant Project Work

- Developed a 20MW solar plant in Malicounda, Senegal, which consisted of 10 units of 2MW each.
- Led the feasibility study for a 200MW Independent Power Producer (IPP) gas combined cycle plant in Georgia, Europe.
- Developed a cost estimation model for a 10MW hydropower plant in Zambia.
- Conducted the feasibility study for the 60MW co-generation power plant in Congo and updated tender documents with technical specifications for 4x160MW hydro-electrical units at the Inga 2 power plant in the Democratic Republic of Congo (DRC).
- Managed the design and follow-up for the rehabilitation of Unit 23 at the Inga 2 power plant, overseeing the project management of this 160MW hydroelectric unit's restoration.
- He acted as Project Manager for a 20MW project with a 90kV substation.
- His role involved preparing tender documents with technical specifications for the power plant's extension and drafting contract documents based on FIDIC standards. He led the final contract discussions with the contractor, ensuring clarity and compliance with project requirements.
- He oversaw the review and approval of all electrical and mechanical documents during the study phase. He supervised shop tests at the manufacturer's factory for key components such as motors, generators, and transformers. His role extended to supervising site work, including installation, testing, and commissioning, ensuring the project's successful completion.
- He worked with Royal HaskoningDHV where he;
- Managed the commissioning of a 90MW diesel power plant in Kayes, Mali, ensuring the successful start-up and operational readiness of the plant.
- Conducted an audit for a 90MW diesel power plant in Niger.

Project Developers

Allied Talent Partners: Candidate Profile Project Developer 2

Experience

An Electrical Engineer with 11 years of project development and management experience. He has experience with decentralised solar projects, floating solar projects, small-scale hydroelectricity, and rural electrification through grid extension.

Previous Work

His skillset includes feasibility, design, and technical assessments, planning & preliminary design, installation and construction, and technical and financial project monitoring. Additionally, he has experience developing financial solutions for renewable energy, auditing energy infrastructure projects, and managing diverse technical teams.

Countries worked in: Countries worked: Cameroon, Chad, DRC

Languages: English, French | Resides in Cameroon

Relevant Project Work

- Led a team of six experts to audit studies and oversee the installation of 13.2 MW of solar PV, managing resource assessment, technology specifications, civil engineering, topography, geotechnical engineering, environmental impact, and contract management.
- Contributed to the pre-feasibility study for a photovoltaic power plant at the Lom-Pangar hydroelectric plant, integrating solar energy (including floating solar technology) with existing hydroelectric infrastructure.
- Oversaw the design, engineering, and monitoring of a 400 kV Nachtigal-Bafoussam power transmission line. Configured and parameterized tools for technical monitoring, validated specifications, and translated them into EPC contracts.
- Served as a Renewable Energy Expert on a project management team for a pilot project in Cameroon, constructing solar PV mini grids with a total capacity of 11.2 MW where he led technical studies, covering resource assessment, technology selection, technical specifications, detailed design, and cost estimation. This project was part of a cooperation agreement between Cameroon and China. His key contributions included:
- Creating a standard model for managing photovoltaic mini grids based on technical data, maintenance records, and regulatory requirements.
- Analysing the approved tariff model, suggesting technical adjustments to improve reliability and availability.
- Identified technical limitations, environmental impacts, and social requirements not fully addressed by the project. Made recommendations to update specifications and normative frameworks to better align with financial constraints and social needs in future phases.
- Configured tools for technical, qualitative, and financial monitoring, ensuring order compliance, delivery quality, and installation standards.
- Provided monthly reports on key performance indicators, identifying and explaining deviations from expected results, and proposed improvements for subsequent project phases.
- Conducted a feasibility study for rural electrification in southern Cameroon, focusing on mini/small hydroelectric power stations and associated electricity networks. This included environmental analysis and assessing local populations' willingness and ability to pay.

Project Developers

Allied Talent Partners: Candidate Profile Project Developer 3

Experience

An electric utility management consultant with over 30 years of experience. He has expertise in renewable energy, grid extension, and rural electrification.

He has worked on large-scale projects, including rural electrification densification, renewable energy integration, and infrastructure rehabilitation, often focusing on developing countries. His core skills include project management, technical analysis, team leader-ship, strategic planning, stakeholder engagement, and capacity building.

Previous Work

His work spans multiple regions, including Africa, the Caribbean, and the United States, where he has contributed to projects like providing electrical service to over 1,200 villages in Tanzania and connecting over one million new on-grid customers in East Africa.

Countries worked in: USA, Ghana, Jamaica, Ethiopia, Tanzania, Senegal, Rwanda, Somalia

Languages: Proficient in Portuguese and English | Currently resides in Tanzania

Relevant Project Work

USAID/Power Africa (Utility Ops Lead, Mott MacDonald):

- Delivered technical and operational support to utilities in 6 African countries; led analysis, capacity building, and procurement for grid and renewable energy integration.

Tanzania (Project Manager, Thinking Energy):

- Led electrification for 1,200+ villages through grid and solar-hybrid systems; managed multidisciplinary teams and local contractors.

California (Electrical Engineer):

- Developed technical specs and conducted techno-economic analysis for utility-scale solar, wind, and fuel cell systems; managed T&D research and grid simulation studies.

New York Power Authority (Lead Engineer):

- Designed and deployed over 1MW of distributed renewable systems; managed installation, data monitoring networks, and contractor oversight across NYC and Upstate NY.

Jamaica (Energy Efficiency Lead):

- Installed solar PV and efficiency upgrades across 64 public buildings, achieving \$7M+ in energy savings annually.

Haiti (Hydro + Solar Microgrid Projects):

- Led rehabilitation of a 54MW hydro plant and 115kV line in Port-au-Prince; developed a solar hybrid microgrid for rural communities.

Inter-American Development Bank (Senior Energy Specialist):

- Managed renewable energy projects across 6 Caribbean nations; led design, loan structuring, contracting, and execution for utility-scale deployments.

Project Developers

Allied Talent Partners: Candidate Profile Project Developer 4

Experience

A project developer and strategist with 12 years of experience in the energy sector and has established himself as a seasoned professional with expertise in wind, solar, storage, and hydrogen. His diverse background covers strategic planning, transactions, project development, and partnerships. Having held pivotal roles at organisations like Boralex and EY, he has demonstrated a commitment to advancing renewable energy initiatives.

Countries worked in: Namibia, Botswana, Tunisia, Morocco, Egypt, and Jordan.

Languages: Proficient in English and French | Resides in Morocco

Relevant Project Work

As a Transaction Manager at Boralex (international project developer and IPP), he led the company's dedicated team and completed a number of infrastructure transactions of various types (sales, project acquisitions, company acquisitions, JVs), covering various technologies (solar PV, onshore wind, storage), various maturity of projects (early-stage, ready-to-build, under construction, in operation) and several countries (France, UK, Sweden, Spain)

He has experience across the transaction process from origination until signing and closing, which includes:

- Conducting the due diligence process (technical, finance, legal, tax, ESG)
- Preparing financial models and conducting valuations,
- Negotiating transaction documents (SPA, SHA, JDA, DSA, etc.)
- Preparing non-binding and binding offers and delivering presentations to the IC and Board.

As part of his previous role as a Consultant at EY, he spent 8 years leading projects related to infrastructure development, investments, and transactions, including in Africa (e.g. Morocco, Algeria, Tunisia, Namibia, Botswana) – each of the project he led had specific client needs and business contexts, which enhanced his ability to quickly adapt, learn and deliver in a qualitative manner.

Project Developers

Allied Talent Partners: Candidate Profile Project Developer 5

Experience

A project developer with over 30 years of international experience in industrial, social, and power infrastructure projects across West, Central, and East Africa. He excels in conducting technical studies, energy network planning, strategic management, and finance. The candidate possesses a comprehensive skill set in renewable energy, energy efficiency, and advisory consultancy.

Previous Work

His tenure as Head of the Renewable Energy & EE Business Unit at BNETD involved spearheading projects ranging from off/on-grid solar plants to mini-grid installations. His exposure also covers multilateral sectors like electricity, health, sanitation, and hydraulics, with skills in International and FIDIC contract management, business development, and stakeholder engagement.

Background

Holding qualifications such as PMP training, a CPPP certificate from the World Bank, and a Master's Degree in Generalist engineering with a focus on power.

Countries worked: Benin, Morocco, Mali, Burkina, Congo, Bissau Guinea, Côte d'Ivoire, Kenya

Languages: French | Resides in Abidjan, Côte d'Ivoire

Relevant Project Work

Feasibility Studies (Thermal, Solar, Biomass):

- Conducted studies for conventional and renewable energy, including 2x50MWp factories, biogas, and rural solar mini-grids.

Power Plants & Transmission (15MW–543MW):

- Led technical studies and implementation supervision for multi-scale generation projects and 225kV transmission lines.

Solar Network Integration (West Africa):

- Led network engineering for a 50MW solar plant and supported master planning and grid connection to 90kV substations.

Resident PM (AEE Power – Kenya, AfDB):

- Oversaw rural electrification across 1,263 sites and 10 counties, managing 35+ engineers and 50+ subcontractors for \$40M projects.

Head of BU & PM (BNETD – Côte d'Ivoire):

- Supervised regional projects including a 17MW biomethane plant, diesel plants in Guinea-Bissau, and solar optimization in Abidjan.

Energy Sector Reform (Comoros – AfDB):

- Advised on sector transformation, funding strategy, tariff modeling, and demand forecasting with multilateral and donor collaboration.

Studies & Projects Director (GETEC – Mali-CI):

- Supported interconnection and rural electrification negotiations; led engineering studies and partnership coordination.

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